

# Our customers speaking

*"ArcelorMittal is the first supplier with whom we are using an automatic system to transfer our orders directly from our system."*

*One of the advantages we see with the EDI order entry automation is to avoid any mistakes due to human error."*



MCB Nederland

*"The advantage of EDI Light for us is that we can send the orders right away from our purchasing system and integrate order feedback and documents afterwards without manual intervention."*



s. polo lamiere

SAN POLO  
LAMIÈRE SPA (Italy)

*"Working with SteelUser Web Order Entry has proved to be a very positive experience so far. We can place an order at any place, any time which is convenient for us. Also the lately-improved order-modification functionality allows quick adjustments of already registered orders."*



Finco-Stal Serwis Sp. z o.o. (Poland)

*"Our experiences with ArcelorMittal to exchange information and to set up EDI interfaces (o.a. for order entry) are excellent. The project team supported us in a very professional way from the business discussion, over the implementation until the go-live, and they are very reactive to our questions. ArcelorMittal is one of the leading steel companies in digitalisation and an important partner to fulfil our requirements for tomorrow."*



EMW Stahl Service GmbH  
(Germany)

# Eager to get started?

Based on the experience of hundreds of connected customers, we can assist you in your digital journey.

## Assess your situation

In view of your business needs, and IT configuration we can recommend you the best technical solution

## Support in implementation and start-up

Our experts will guide you through the whole process from business analysis, over testing until go-live

## Get in touch with us

### > Our e-business team

[ebusiness.support@arcelormittal.com](mailto:ebusiness.support@arcelormittal.com)

### > The e-order entry responsible :

Ingeborg Schatteman  
+32 9 320 60 49

[ingeborg.schatteman@arcelormittal.com](mailto:ingeborg.schatteman@arcelormittal.com)

### > Or your usual contact at ArcelorMittal.



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[industry.arcelormittal.com/digitalisation](http://industry.arcelormittal.com/digitalisation)

ArcelorMittal Europe – Flat Products



## Our digital solutions Get to know e-order entry!

*"We believe that in a short time, no organization's procurement will be untouched by digitalisation. We invite you to shape the agenda and gain competitive advantage."*

Marc Billant  
Head of Commercial Digitalisation  
ArcelorMittal Europe – Flat Products



# What is in it for you?

E-order entry allows for quick, convenient and automated order entry, thus streamlining the order process between you and ArcelorMittal.

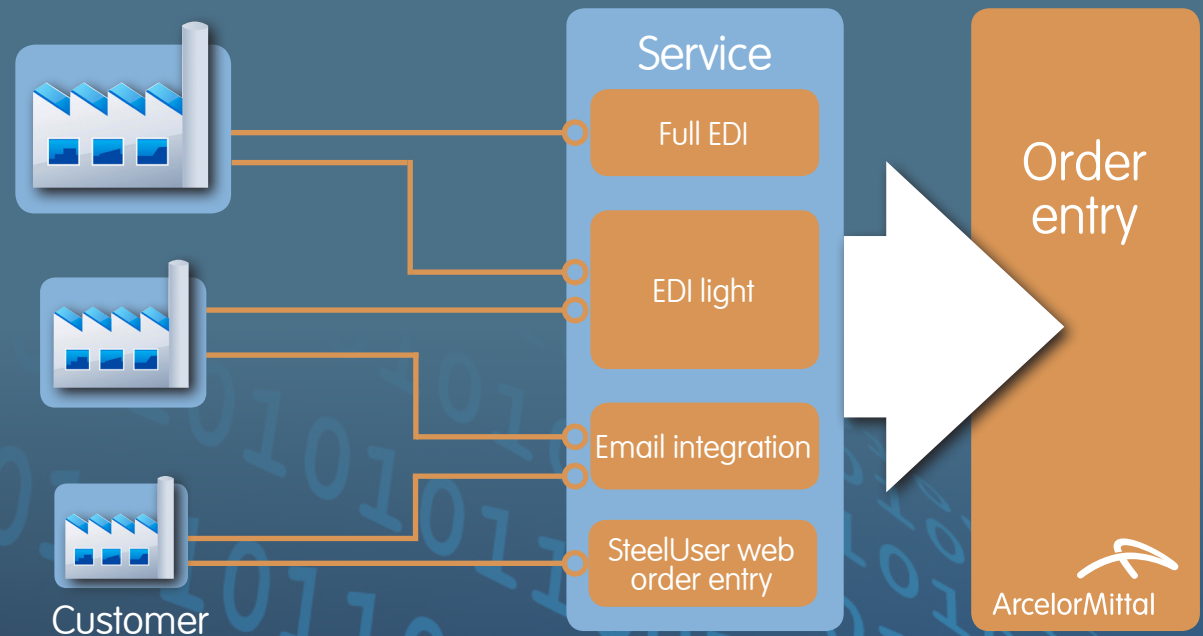
- ✓ **Easy and reliable data exchange**  
Put in place a solid and efficient process
- ✓ **Less risk of errors**  
Make the purchasing process error proof as manual interventions are no longer necessary
- ✓ **Shorter order entry throughput time**  
Get and integrate the order confirmation quicker in your system(s)
- ✓ **Paperless process**  
Reduce the carbon footprint by passing on your order electronically
- ✓ **Increased competitive advantage**  
Get ahead of the competition by being part of the growing digital community

This service is part of our broader approach of digitalisation, including quality, order and shipment tracking and synchronization with Customer Service, and is the foundation for the next waves of optimization of our common supply chain.

You gain on efficiency and speed today, while preparing your future digitalisation. Why wait ?

## 4 ways to transmit us your order, depending on your scale

These solutions apply whatever your current IT landscape



## 4 robust technical solutions

